

WEBINAR #2

Demystifying Compliance for MSPs

Tuesday, September 12, 2023
01:00 pm - 02:00 pm ET

Join us for a moderated conversation with ConnectSecure CISO and Compliance Management expert, Krishnakumar (Krishna) Kottekkat.

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GUEST SPEAKER



Krishnakumar Kottekkat

Krishna is ConnectSecure's CISO. He has been working in the domain of security and compliance since 2005/6 starting with IBM. Most recently he was the Director of Operations with responsibility for delivering and securing the technologies supporting the Qatar FIFA World Cup.

MODERATOR



Ryan Seymour

Ryan is ConnectSecure's Director of Education and Consulting. He has been serving the MSP space professionally for over 15 years.



What You Will Learn:

Compliance is becoming a standard expectation amongst technology vendors, as 44% of firms say they are being asked for proof of compliance as part of their request for proposal (RFP).

Managed service providers (MSPs) need to have a deep understanding of compliance in order to effectively manage the IT infrastructure and data of their clients. Non-compliance can result in significant risks and consequences for both MSPs and their clients, including: Financial penalties; Legal action; Damage to reputation; Loss of clients

But how should MSPs approach the compliance challenge? What do they need to know and how do they get started? Krishna Kottekkat, ConnectSecure CISO, will help demystify compliance as it impacts MSPs and provide direction on steps MSPs can take to advance their positions with respect to compliance.

Who Should Attend:

This will be an educational session for MSPs who want more insight on how to approach the compliance challenge they face with their clients, and with their own firms. Conversation will be framed at the executive level around directions and policies MSPs should consider along their journey to improve their compliance expertise.

The End Game:

Participants will leave with an understanding of some practical frameworks they can use to shape their firm's compliance-related practices.